

## ★ Inside Sales Position for Drone / UAV Technology Company ★

**Job Title:** Inside Sales Representative

**Job Type:** Full-Time w/ initial 3-month probationary period

**Hours:** 8am-5pm (Monday - Friday)

**Compensation:** \$20.00/hour + Commission

We are a rapidly growing startup company in the enterprise drone /uav industry that owns and operates multiple brands including [www.dronefly.com](http://www.dronefly.com) and [www.dslrpros.com](http://www.dslrpros.com). Fun and friendly working environment with a lot of opportunity to learn and grow. Check us out at [www.neatbrandscorp.com](http://www.neatbrandscorp.com)

### JOB DESCRIPTION:

This is an inside sales position. Your responsibilities will include calling and emailing qualified leads generated by the marketing team and recommending a UAV solution to the client.

- Call and email qualified leads to win clients
- Listening to client needs and use cases to build a recommended solution
- Building custom price quotes and working with client to close deals

### JOB REQUIREMENTS:

- 2+ years of inside sales experience (any experience at a drone or UAV company is a plus)
- Computer savvy (e.g. proficient with MS Outlook, Excel, Word, Google Drive)
- Knowledge of Sales CRM and multi-line phones required
- Type 45+ WPM (high volume of email and chat support)
- Self-starter with strong initiative and multi-tasking skills
- Good problem solving skills and able to think on your feet
- Friendly and patient with customers
- Dependable (pays attention to details, punctual to work, honest)